

# ANNEXURE A

## SECURED INTEREST-BEARING BORROWINGS

|                                                                                                                                    | EFFECTIVE INTEREST RATE |           |                  | COMPANY          |                  | GROUP            |                  |
|------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-----------|------------------|------------------|------------------|------------------|------------------|
|                                                                                                                                    | 2016<br>%               | 2015<br>% | Maturity<br>date | 2016<br>N\$'000s | 2015<br>N\$'000s | 2016<br>N\$'000s | 2015<br>N\$'000s |
| PREFERENCE SHARE CAPITAL                                                                                                           |                         |           |                  |                  |                  |                  |                  |
| Authorised                                                                                                                         |                         |           |                  |                  |                  |                  |                  |
| 1 000 000 Variable rate redeemable preference shares of N\$0.50 each                                                               |                         |           |                  | 500              | 500              | 500              | 500              |
| LOANS FROM RELATED PARTIES                                                                                                         |                         |           |                  |                  |                  |                  |                  |
| Fixed rate instruments                                                                                                             |                         |           |                  |                  |                  |                  |                  |
| - Northgate Properties (Proprietary) Limited                                                                                       | -                       | -         |                  | 2 086            | 835              | -                | -                |
| Less: Current portion included in short-term interest-bearing borrowings                                                           |                         |           |                  | (2 086)          | (835)            | -                | -                |
| Long-term portion of loans from related parties                                                                                    |                         |           |                  | -                | -                | -                | -                |
| MEDIUM TERM LOAN                                                                                                                   |                         |           |                  |                  |                  |                  |                  |
| Variable rate instruments                                                                                                          |                         |           |                  |                  |                  |                  |                  |
| - Standard Bank Namibia Limited repayable in 16 equal instalments of N\$12 500 000 commencing in December 2016.                    | JIBAR + 2.20%           | -         | 31/12/2021       | 200 000          | -                | 200 000          | -                |
| Unsecured loan                                                                                                                     |                         |           |                  |                  |                  |                  |                  |
| - FirstRand Bank Limited – Capex Facility – repayable at the end of the loan term in November 2020.                                | JIBAR + 2.10%           | -         | 27/11/2020       | 100 000          | -                | 100 000          | -                |
| Secured by a cession of trade and other receivables and a general national bond                                                    |                         |           |                  |                  |                  |                  |                  |
| - FirstRand Bank Limited – Acquisition Facility – repayable in four annual instalments of R50 000 000 commencing in November 2017. | JIBAR + 1.90%           | -         | 27/11/2020       | 200 000          | -                | 200 000          | -                |
| Secured by a cession of trade and other receivables and a general national bond                                                    |                         |           |                  |                  |                  |                  |                  |
| - FirstRand Bank Limited repayable in three equal quarterly instalments of R26 666 667 commencing in September 2013.               | JIBAR + 1.85%           |           |                  | -                | 100 000          | -                | 100 000          |
| Less: Current portion included in short-term interest-bearing borrowings                                                           |                         |           |                  | (37 500)         | (100 000)        | (37 500)         | (100 000)        |
| Long-term portion of medium term loans                                                                                             |                         |           |                  | 462 500          | -                | 462 500          | -                |

# ANNEXURE A

## SECURED INTEREST-BEARING BORROWINGS (continued)

|                                                                          | EFFECTIVE INTEREST RATE |           | Maturity<br>date | COMPANY          |                  | GROUP            |                  |
|--------------------------------------------------------------------------|-------------------------|-----------|------------------|------------------|------------------|------------------|------------------|
|                                                                          | 2016<br>%               | 2015<br>% |                  | 2016<br>N\$'000s | 2015<br>N\$'000s | 2016<br>N\$'000s | 2015<br>N\$'000s |
| Variable rate instruments                                                |                         |           |                  |                  |                  |                  |                  |
| - Repayable in monthly instalments of N\$611 000 (2015: N\$500 000)      | 10.75                   | 9.75      |                  | 24 117           | 19 422           | 24 122           | 19 532           |
| Less: Current portion included in short-term interest-bearing borrowings |                         |           |                  | (6 878)          | (5 611)          | (6 883)          | (5 711)          |
| Long-term portion of finance lease liabilities                           |                         |           |                  | 17 239           | 13 811           | 17 239           | 13 821           |
| <b>TOTAL NON-CURRENT INTEREST-BEARING BORROWINGS</b>                     |                         |           |                  | <b>479 739</b>   | <b>13 811</b>    | <b>479 739</b>   | <b>13 821</b>    |

|                                                  | COMPANY          |                  | GROUP            |                  |
|--------------------------------------------------|------------------|------------------|------------------|------------------|
|                                                  | 2016<br>N\$'000s | 2015<br>N\$'000s | 2016<br>N\$'000s | 2015<br>N\$'000s |
| <b>ANALYSIS OF REPAYMENTS INCLUDING INTEREST</b> |                  |                  |                  |                  |
| Repayable within:                                |                  |                  |                  |                  |
| Year 1                                           | 92 190           | 105 611          | 92 195           | 105 711          |
| Year 2                                           | 144 686          | 4 692            | 144 686          | 4 702            |
| Year 3                                           | 133 038          | 2 383            | 133 038          | 2 383            |
| Year 4                                           | 121 679          | 1 079            | 121 679          | 1 079            |
| Repayable thereafter                             | 173 456          | 5 657            | 173 456          | 5 657            |
|                                                  | <b>665 049</b>   | <b>119 422</b>   | <b>665 054</b>   | <b>119 532</b>   |
| <b>ANALYSIS BY CURRENCY</b>                      |                  |                  |                  |                  |
| South African Rands                              | 394 438          | 100 000          | 394 438          | 100 000          |
| Namibia Dollars                                  | 270 612          | 19 422           | 270 612          | 19 422           |
| Botswana Pula                                    | -                | -                | 5                | 110              |

### INTEREST RATE SENSITIVITY ANALYSIS

The sensitivity analyses have been determined based on the exposure to interest rates for non-derivative instruments at the reporting date. For variable rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the statement of financial position date was outstanding for the whole year. A 100 basis point increase or decrease represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 100 basis points higher or lower and all other variables were held constant:

#### Interest received:

|                                                     |       |       |       |       |
|-----------------------------------------------------|-------|-------|-------|-------|
| - profit before tax for the year would increase by: | 4 281 | 2 766 | 4 281 | 2 766 |
| - other equity reserves would increase by:          | -     | -     | -     | -     |

#### Interest paid

|                                                     |         |         |         |         |
|-----------------------------------------------------|---------|---------|---------|---------|
| - profit before tax for the year would decrease by: | (3 967) | (1 986) | (3 967) | (1 986) |
| - other equity reserves would decrease by:          | -       | -       | -       | -       |